

Diverse businesses.
Single focus: Success



The Bhojwani Universal Group

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The Bhojwani Universal Group



In the world of internet, every market is a global market.

Our Core Values

- Developing transparent, ethical relationships with our trade partners
- Always doing our best
- Staying responsive to customer needs
- Be willing to change and evolve.

We strive to maintain excellent relationships with our associates, vendors, partners, customers and also the governments of the countries where we operate in. Our core values have enabled us to operate as a Responsible Corporate Citizen in the various markets we function.

Leadership that's focused on agility and profitability

Bhojwani Universal Impex was set up following the liberalization of the Indian economy in 1992. The economic environment at the time encouraged the establishment of new businesses, and young J.T. Bhojwani decided to back his entrepreneurial instincts with solid action. Speed and control were the watchwords for all endeavours undertaken.

Under the experienced and watchful eye of Bhojwani Sr., JT confidently led the group companies to new markets and new businesses. The Group business philosophy has been to run small businesses profitably. For this, the founder's vision was widely and effectively shared among all stakeholders and partners.

The small size of businesses ensured agility in volatile and dynamic markets, while the focus on profitability gave the Group the impetus it needed to keep exploring new horizons. Over the decades, this vision has delivered constant growth for the organization, while key personnel ensure the businesses and services offered always remain competitive.

Today, Bhojwani Universal Impex is an USD 40 million group with a 20% YoY growth rate for the last 10 years - An impressive achievement for any enterprise in these changing times.

Diversified Group Businesses:

Import-Expert | Pharma Sourcing | Pharma Manufacturing | Manufacture of Audio Equipment | Power Back Systems





BHOJWANI UNIVERSAL IMPEX PVT. LTD.

One stop Pharma Shop for all customer needs

Bhojwani Universal Impex Pvt. Ltd. is a government recognized export house, providing companies across Africa and Asia with their pharmaceutical needs. The products and commodities that we deal in include API, machinery, chemicals, lab equipment, PVC resin, foil, etc.

The high volumes of business give us the edge when it comes to sourcing and procuring products from across the world. This has enabled us to emerge as a total pharma sourcing one stop shop for all customer needs. Consolidating orders during shipment further enables us to offer highly competitive prices for our services.

Bhojwani Universal has also established manufacturing units in Nigeria to meet the pharmaceutical needs of local companies there. These companies function as stockist, manufacturer of drugs, PVC blister packaging and other diversified interests.

Highlights:

- Govt. recognized export house
- Total Pharma Sourcing 'One stop shop' for all customer needs
- ISO: 2001 certified company
- Group turnover: USD 40 million
- Nigeria-based group companies: Sankil Pharmaceutical Ltd., JackPak Industries, Unipro, Mega, Mopower





A leading Public Address Systems in African market

Making the right sounds

As exporters, Bhojwani Universal has a strong network in African countries. As these markets open up and mature, they have an ongoing demand for a host of products across all categories. Audio systems and accessories is one such category as entertainment markets on the continent grow.

BUI is a leading exporter of Mega brand Public Address Systems and has constantly cultivated new markets and segments for 'Mega' in African Markets. Today, Mega has a strong brand equity in its markets and is recognized for its quality products and service.

Product range includes:

A wide variety of equipment including, PA systems, Portable announcement systems, mixers, soundboards, microphones, cordless microphones, speakers, speaker arrays, systems for conference rooms and auditoria.





Nigeria's pioneering power back-up systems

Powering progress

Electricity is a key element of economic growth in any nation, making stable and consistent power supply critical for growth in developing markets.

Mopower, a division of Sankil Nigeria, was launched in 2001 to cater to the rising need for reliable power storage and control. The division includes sales, installation and service of power solutions.

This division of Sankil Pharma has helped create strong goodwill for the company in Nigeria through a reliable service and solution-oriented outlook. Mopower is today a respected name in the field of power systems. Many institutions like banks and gas stations, offices rely on Mopower systems for providing uninterrupted services to their customers. Many homes and residential units have Mopower systems installed.

Products includes:

Power back-up systems from 1 KVA to 100 KVA in the form of UPS and Inverters, advanced sealed maintenance free batteries, and racks and other parts. The UPS and Inverters feature advanced Digital Signal Processing [DSP] Technology.



www.mopowersystems.com



Total Pharma Outsourcing

Driven by the prescription for success

As healthcare infrastructure in Nigeria becomes more robust, the country's pharma industry has seen a growing demand for international standard pharmaceuticals. Once the need was identified, Sankil Pharma was established as a specialized venture to provide the nation's pharmaceutical industry with best in class pharmaceuticals and intermediaries in Nigeria.

The company has a very long and efficient supply chain, spanning Asia where the drugs are sourced, labs where R&D is conducted for development of new molecules, and vendors who produce packaging and other materials on demand and to exacting specifications. This strength has made Sankil Pharma a reliable and competitive name in a very short time. Its transparent and ethical operations, solution oriented approach and ability to deliver as promised has led to its rapid growth since launch.

Product range includes:

Antibiotics, Pain management drugs, antimalarial drugs, Gastro and Excipients. It also provides technical support like DMFs and stability data.



www.sankilpharma.com